

SAKAI FINANCIAL SERVICES

A PROGRAM BY ENGS COMMERCIAL FINANCE CO.

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Up To **36 Months** @ **0% Interest**
With **Winter Skips** Available

APP-ONLY PRICING THIS MONTH, SKIP PAYMENTS JAN-MAR

A PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	0.00%	0.00%	1.09%	1.85%	2.39%
Payment Factor	0.05556	0.03704	0.02838	0.02325	0.01986
Dealer Subsidy	3.69%	5.98%	6.24%	6.24%	6.15%
B PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	0.00%	0.79%	2.09%	2.85%	3.35%
Payment Factor	0.05556	0.03747	0.02894	0.02382	0.02042
Dealer Subsidy	4.59%	6.23%	6.19%	6.18%	6.18%
C PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	0.00%	1.75%	3.05%	3.79%	4.29%
Payment Factor	0.05556	0.03800	0.02948	0.02437	0.02097
Dealer Subsidy	5.48%	6.24%	6.20%	6.24%	6.26%

APP-ONLY PRICING, 12 EQUAL MONTHLY PAYMENTS

A PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	0.00%	0.00%	1.25%	1.95%	2.45%
Payment Factor	0.04167	0.02778	0.02137	0.01751	0.01495
Dealer Subsidy	4.02%	6.30%	6.19%	6.21%	6.15%
B PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	0.00%	1.00%	2.19%	2.95%	3.39%
Payment Factor	0.04167	0.02821	0.02178	0.01795	0.01537
Dealer Subsidy	4.98%	6.26%	6.25%	6.15%	6.24%
C PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	0.00%	1.99%	3.19%	3.89%	4.39%
Payment Factor	0.04167	0.02864	0.02222	0.01837	0.01582
Dealer Subsidy	5.93%	6.24%	6.20%	6.22%	6.16%

*June rates good through 7/31/2020. Rates are subject to change with notice based on market conditions. All program transactions: \$399 documentation fee.

*New machines of any model year only. Applies to units sold out of dealer owned rental fleet. Low rate program utilization requires replacement order to dealer inventory