

SAKAI FINANCIAL SERVICES

A PROGRAM BY ENGS COMMERCIAL FINANCE CO.

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Q4 SAKAI FINANCE PROGRAM RATES

APP-ONLY PRICING THIS MONTH, SKIP PAYMENTS JAN-MAR

A PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	4.09%	4.39%	4.50%	4.59%	4.65%
Payment Factor	0.05819	0.03975	0.03054	0.02503	0.02136

B PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	5.09%	5.36%	5.50%	5.59%	5.65%
Payment Factor	0.05884	0.04039	0.03118	0.02566	0.02200

C PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	6.09%	6.35%	6.50%	6.59%	6.65%
Payment Factor	0.05950	0.04103	0.03182	0.02631	0.02265

APP-ONLY PRICING, 12 EQUAL MONTHLY PAYMENTS

A PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	4.00%	4.32%	4.48%	4.58%	4.64%
Payment Factor	0.04343	0.02967	0.02280	0.01868	0.01594

B PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	5.00%	5.32%	5.48%	5.57%	5.64%
Payment Factor	0.04387	0.03011	0.02325	0.01914	0.01640

C PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	6.00%	6.31%	6.47%	6.57%	6.63%
Payment Factor	0.04432	0.03056	0.02370	0.01960	0.01687

**Rates good through 12/31/2020. Rates are subject to change with notice based on market conditions. All program transactions: \$399 documentation fee.*

**New machines of any model year only. Applies to units sold out of dealer owned rental fleet.*