

SAKAI FINANCIAL SERVICES

A PROGRAM BY ENGS COMMERCIAL FINANCE CO.

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MARCH 2021 SAKAI FINANCE PROGRAM RATES

APP-ONLY PRICING THIS MONTH, ANNUAL SKIP PAYMENTS JAN-MAR

A PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	2.87%	3.26%	3.45%	3.56%	3.63%
Payment Factor	0.05703	0.03877	0.02965	0.02418	0.02054

B PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	4.86%	5.25%	5.44%	5.55%	5.62%
Payment Factor	0.05806	0.03985	0.03076	0.02532	0.02171

C PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	5.86%	6.25%	6.43%	6.55%	6.62%
Payment Factor	0.05859	0.04040	0.03133	0.02591	0.02230

*Note: First Payment would be in April 2021

APP-ONLY PRICING, 12 EQUAL MONTHLY PAYMENTS

A PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	3.01%	3.32%	3.48%	3.58%	3.65%
Payment Factor	0.04321	0.02922	0.02235	0.01823	0.01548

B PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	5.00%	5.32%	5.48%	5.57%	5.64%
Payment Factor	0.04387	0.03011	0.02325	0.01914	0.01640

C PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	6.00%	6.31%	6.47%	6.57%	6.63%
Payment Factor	0.04432	0.03056	0.02370	0.01960	0.01687

*Rates good through 3/31/2021. Rates are subject to change with notice based on market conditions. All program transactions: \$399 documentation fee.

*New machines of any model year only. Applies to units sold out of dealer owned rental fleet.