

# SAKAI FINANCIAL SERVICES

A PROGRAM BY ENGS COMMERCIAL FINANCE CO.

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## MAY 2021 SAKAI FINANCE PROGRAM RATES

APP-ONLY PRICING THIS MONTH, 90-DAY DEFFERAL

A PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	3.12%	3.38%	3.51%	3.60%	3.66%
Payment Factor	0.04937	0.03204	0.02396	0.01929	0.01624

B PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	5.11%	5.37%	5.51%	5.60%	5.65%
Payment Factor	0.05052	0.03310	0.02499	0.02030	0.01725

C PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	6.11%	6.37%	6.50%	6.59%	6.65%
Payment Factor	0.05110	0.03364	0.02551	0.02082	0.01777

\*Note: First Payment would be in August 2021

APP-ONLY PRICING, 12 EQUAL MONTHLY PAYMENTS

A PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	3.01%	3.32%	3.48%	3.58%	3.65%
Payment Factor	0.04321	0.02922	0.02235	0.01823	0.01548

B PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	5.00%	5.32%	5.48%	5.57%	5.64%
Payment Factor	0.04387	0.03011	0.02325	0.01914	0.01640

C PRICING					
Terms (In Months)	24	36	48	60	72
Customer Rate	6.00%	6.31%	6.47%	6.57%	6.63%
Payment Factor	0.04432	0.03056	0.02370	0.01960	0.01687

\*Rates good through 5/31/2021. Rates are subject to change with notice based on market conditions. All program transactions: \$399 documentation fee.

\*New machines of any model year only. Applies to units sold out of dealer owned rental fleet.