

Floor Plan Financing

Innovative Solutions - Personalized Service



Sell more Sakai equipment when you stock more inventory with Floor Plan Financing from Sakai and Bank of the West.

BUILD YOUR BUSINESS, IMPROVE CASH FLOW AND WORK WITH A BANK THAT KNOWS HOW TO WORK WITH YOU.

DISCOVER THE MANY BENEFITS OF FLOOR PLAN FINANCING.

- **Floor plan your new, used and rental fleet inventory.** Meet your long-term, seasonal and temporary floor plan needs with quick turnaround times and customized solutions.
- **Preserve your capital and grow your business.** Don't tie up capital in inventory. Invest those funds to grow your business.
- **Improve cash flow.** Our repayment terms coincide with your sales. Combine this with reduced outlays to stock your floor, and watch your cash flow grow.

WORK WITH A BANK THAT HAS A LONGSTANDING COMMITMENT TO WORKING WITH YOU.

- **World class provider.** For more than 40 years, Bank of the West has provided world class financial services to construction equipment dealers.
- **Industry expertise.** Bank of the West takes great pride in providing you a dedicated banking division specializing in the construction equipment dealer industry. Their bankers have worked almost exclusively with construction equipment dealers throughout their careers. With their experience and breadth of knowledge, they often prove to be an excellent industry resource and trusted financial partner for our customers.

SNAPSHOT

- **Standard floor plan**
 - Advance Rate – 100% of invoice plus freight.
 - Up to 180 Days interest Free
 - 10% curtailment at the end of month 6, 12, 18 & 24.
 - Term is 24 months but an extension for an additional 24 months may be available at bank's discretion.
 - Rental Fleet Plans available as well

A COMMITMENT TO SERVICE

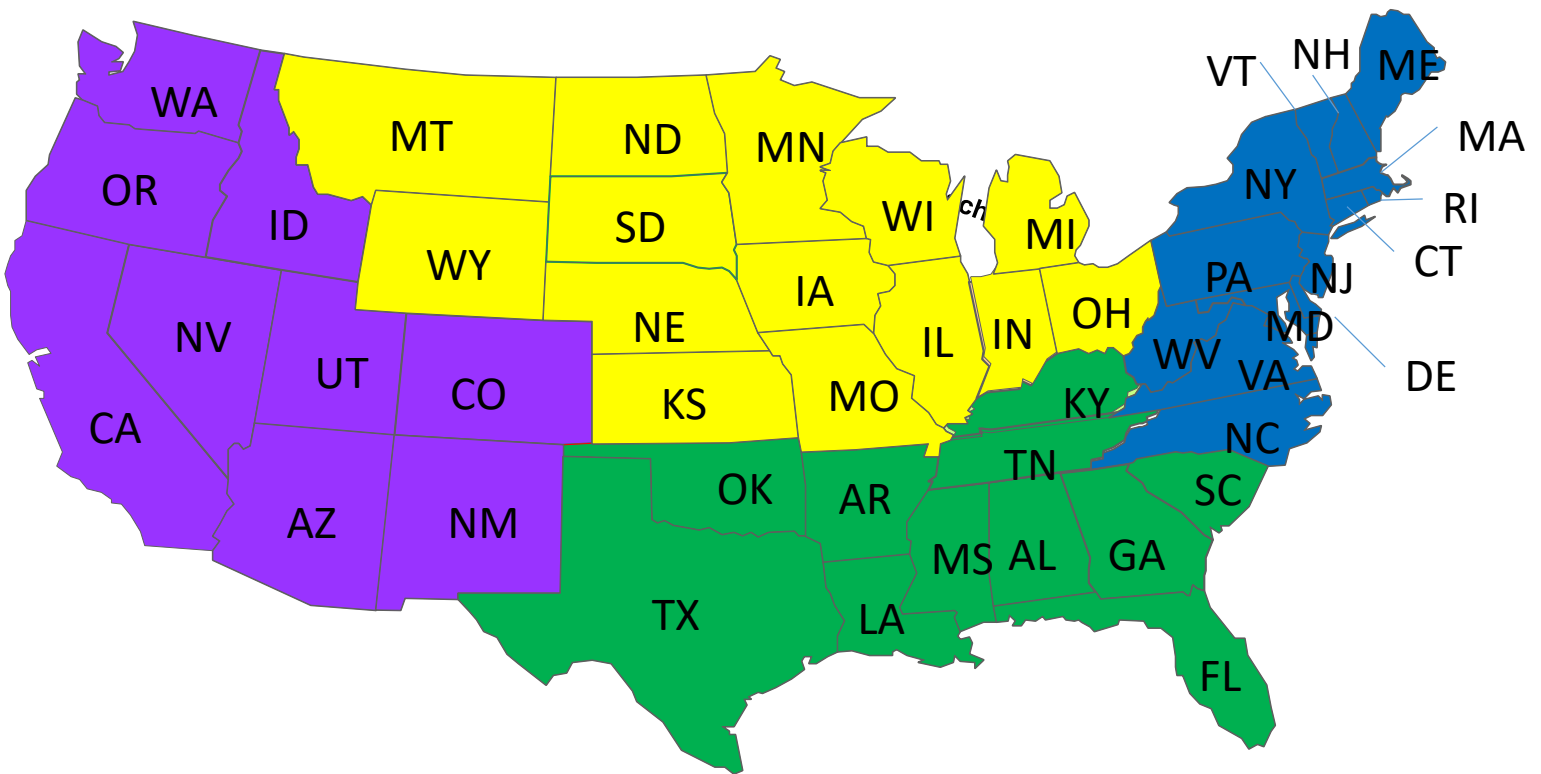
- **Best-in-class technology.** Bank of the West's Dealer Access System provides online access to your entire inventory. You can even add or pay-off units right from your desktop
- **Bank of the West does much more than finance your inventory.** They offer a full range of competitive commercial banking services. Plus, they believe in your business. They invest their time in understanding your business because they are committed to creating relationships that grow and prosper over the long term.







Get started today and increase your cash flow with Floor Plan Financing from Sakai and Bank of the West. Contact your Relationship Manager for more information.

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Contact your Bank of the West rep to find out more about the program.

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