



**Sakai America Retail Finance Program**



**September 1 - 30, 2021**

| <b>No Dealer Participation</b> |                  |                  |                  |                  |
|--------------------------------|------------------|------------------|------------------|------------------|
| Terms (In Months)              | <u><b>24</b></u> | <u><b>36</b></u> | <u><b>48</b></u> | <u><b>60</b></u> |
| Customer Rate                  | 2.32%            | 2.67%            | 3.05%            | 3.39%            |
| Payment Factor                 | 0.04268          | 0.02893          | 0.02215          | 0.01814          |
| Dealer Subsidy                 | 0.00%            | 0.00%            | 0.00%            | 0.00%            |

| <b>0% Program with Dealer Participation</b> |                  |                  |                  |                  |
|---|------------------|------------------|------------------|------------------|
| Terms (In Months)                           | <u><b>24</b></u> | <u><b>36</b></u> | <u><b>48</b></u> | <u><b>60</b></u> |
| Customer Rate                               | 0.00%            | 0.00%            | 0.00%            | 0.00%            |
| Payment Factor                              | 0.04167          | 0.02778          | 0.02083          | 0.01667          |
| Dealer Subsidy                              | 2.36%            | 3.96%            | 5.91%            | 8.05%            |

| <b>1% Dealer Participation</b> |                  |                  |                  |                  |
|--------------------------------|------------------|------------------|------------------|------------------|
| Terms (In Months)              | <u><b>24</b></u> | <u><b>36</b></u> | <u><b>48</b></u> | <u><b>60</b></u> |
| Customer Rate                  | 1.34%            | 2.00%            | 2.54%            | 2.98%            |
| Payment Factor                 | 0.04225          | 0.02864          | 0.02193          | 0.01796          |
| Dealer Subsidy                 | 1.00%            | 1.00%            | 1.00%            | 1.00%            |

*Rates shown above are based on 360 day year, normal amortization, monthly compounding.*

*Payments Due: monthly, in arrears.*

**Sakai America Program Terms**

Eligible Units: All machines purchased by dealer directly from Sakai that have never been sold retail  
 Maximum subsidy limited to 120% of dealer invoice  
 The program is subject to change and will be reviewed and updated each month.

**Midland Equipment Finance Terms**

All transactions subject to approval by Midland Equipment Finance  
 100% Financing Available for Qualified Customers, minimum \$20,000 amount to finance required.  
 Application only up to \$500,000

**See next page for Sales Representative Contact Information**

**Midland Equipment Finance**  
 1801 Park 270 Drive, Suite 200, St. Louis, MO 63146  
[www.midlandsb.com/equipment-financing](http://www.midlandsb.com/equipment-financing)