



Sakai America Retail Finance Program



October 1 - 31, 2021

No Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	2.37%	2.75%	3.15%	3.50%
Payment Factor	0.04270	0.02897	0.02220	0.01819
Dealer Subsidy	0.00%	0.00%	0.00%	0.00%

0% Program with Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	0.00%	0.00%	0.09%	0.11%
Payment Factor	0.04169	0.02781	0.02087	0.01671
Dealer Subsidy	2.36%	3.96%	5.91%	8.05%

1% Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	1.39%	2.08%	2.64%	3.09%
Payment Factor	0.04227	0.02868	0.02197	0.01801
Dealer Subsidy	1.00%	1.00%	1.00%	1.00%

Rates shown above are based on 360 day year, normal amortization, monthly compounding.

Payments Due: monthly, in arrears.

Sakai America Program Terms

Eligible Units: All machines purchased by dealer directly from Sakai that have never been sold retail
 Maximum subsidy limited to 120% of dealer invoice
 The program is subject to change and will be reviewed and updated each month.

Midland Equipment Finance Terms

All transactions subject to approval by Midland Equipment Finance
 100% Financing Available for Qualified Customers, minimum \$20,000 amount to finance required.
 Application only up to \$500,000

See next page for Sales Representative Contact Information

Midland Equipment Finance
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