



Sakai America Retail Finance Program

November 1 - 30, 2021



No Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	2.60%	3.19%	3.50%	3.70%
Payment Factor	0.04281	0.02917	0.02236	0.01828
Dealer Subsidy	0.00%	0.00%	0.00%	0.00%

0% Program with Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	0.00%	0.00%	0.00%	0.00%
Payment Factor	0.04167	0.02778	0.02083	0.01667
Dealer Subsidy	2.63%	4.72%	6.75%	8.74%

1% Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	1.62%	2.53%	2.99%	3.29%
Payment Factor	0.04237	0.02887	0.02213	0.01810
Dealer Subsidy	1.00%	1.00%	1.00%	1.00%

Rates shown above are based on 360 day year, normal amortization, monthly compounding.

Payments Due: monthly, in arrears.

Sakai America Program Terms

Eligible Units: All machines purchased by dealer directly from Sakai that have never been sold retail

Maximum subsidy limited to 120% of dealer invoice

The program is subject to change and will be reviewed and updated each month.

Midland Equipment Finance Terms

All transactions subject to approval by Midland Equipment Finance

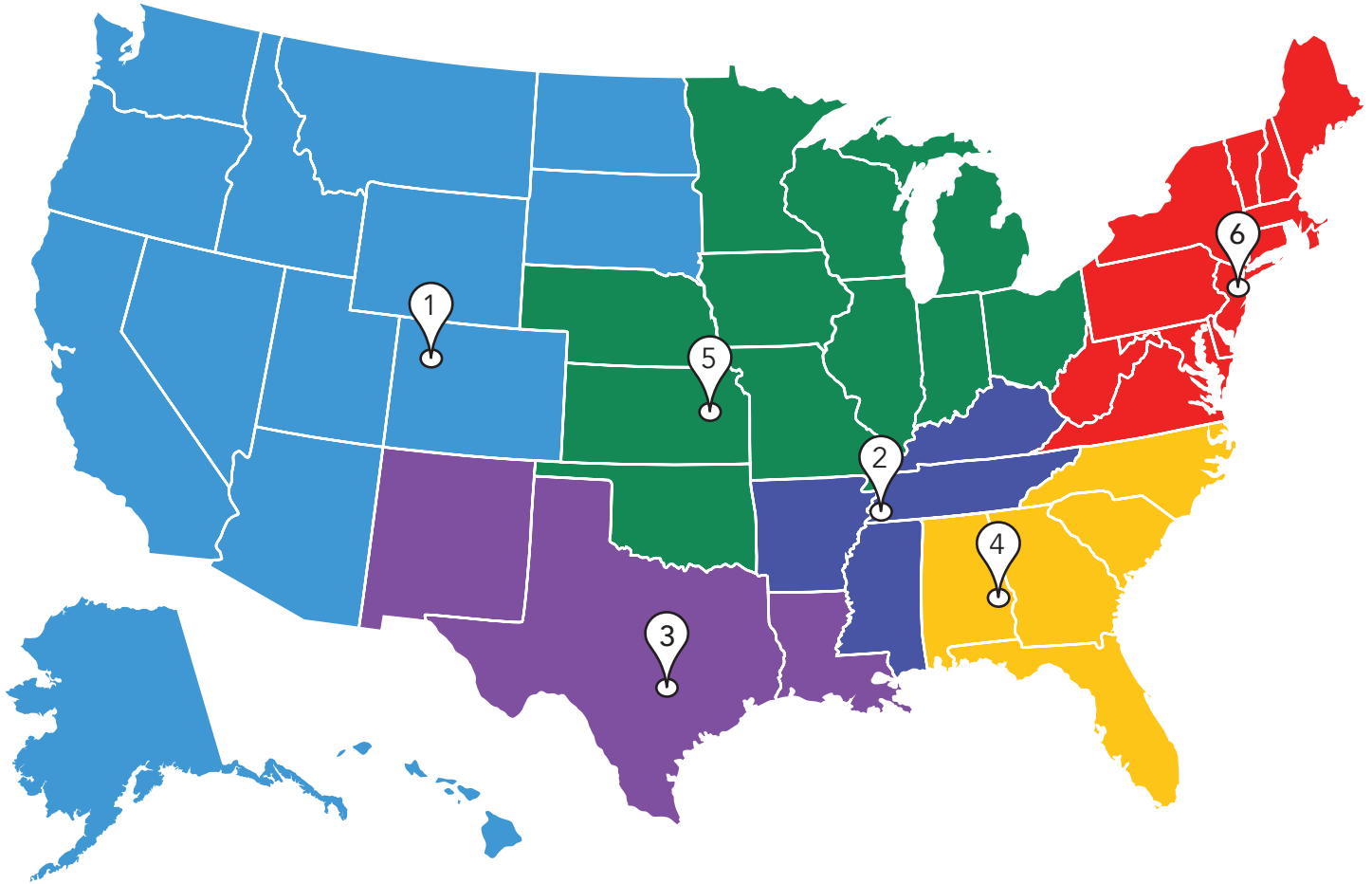
100% Financing Available for Qualified Customers, minimum \$20,000 amount to finance required.

Application only up to \$500,000

See next page for Sales Representative Contact Information

Midland Equipment Finance
 1801 Park 270 Drive, Suite 200, St. Louis, MO 63146
www.midlandsb.com/equipment-financing

Construction, Transportation & Waste (CTW) Sales Offices



CONTACT INFORMATION

Bill Mattocks, VP - Division Sales Manager

Office: 912-234-4000 Cell: 912-661-9440 Email: bmattocks@midlandef.com

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|---|---|
| <p>1 John DeWind, Sr. Business Development Officer
Office: 970-704-1117
Cell: 970-948-5279
Email: jdewind@midlandef.com</p> <p>2 Clay Edrington, Sr. Business Development Officer
Cell: 901-827-0177
Email: cedrington@midlandef.com</p> <p>3 Katie Edwards Account Manager
Cell: 215-499-3370
Email: kedwards@midlandef.com</p> | <p>4 Bert Autrey, Sr. Business Development Officer
Cell: 334-324-9623
Email: bautrey@midlandef.com</p> <p>5 Seth Davis, Business Development Officer
Cell: 620-794-0218
Email: sdavis@midlandef.com</p> <p>6 Anton Tikhonov, Sr. Business Development Officer
Cell: 732-395-9846
Email: atikhonov@midlandef.com</p> |
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