

Sakai America Retail Finance Program



February 1 - 28, 2022

No Dealer Participation							
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>			
Customer Rate	2.50%	3.15%	3.50%	3.70%			
Payment Factor	0.04276	0.02915	0.02236	0.01828			
Dealer Subsidy	0.00%	0.00%	0.00%	0.00%			

0% Program with Dealer Participation							
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>			
Customer Rate	0.00%	0.00%	0.00%	0.00%			
Payment Factor	0.04154	0.02778	0.02083	0.01667			
Dealer Subsidy	2.82%	4.80%	6.75%	8.74%			

1% Dealer Participation							
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>			
Customer Rate	1.52%	2.58%	2.99%	3.29%			
Payment Factor	0.04233	0.02890	0.02213	0.01810			
Dealer Subsidy	1.00%	1.00%	1.00%	1.00%			

Rates shown above are based on 360 day year, normal amortization, monthly compounding.

Payments Due: monthly, in arrears.

Sakai America Program Terms

Eligible Units: All machines purchased by dealer directly from Sakai that have never been sold retail Maximum subsidy limited to 120% of dealer invoice The program is subject to change and will be reviewed and updated each month.

Midland Equipment Finance Terms

All transactions subject to approval by Midland Equipment Finance 100% Financing Available for Qualified Customers, minimum \$20,000 amount to finance required. Application only up to \$500,000

See next page for Sales Representative Contact Information

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