



Sakai America Retail Finance Program

April 1 - 30, 2022



No Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	4.30%	4.65%	4.79%	4.95%
Payment Factor	0.04356	0.02981	0.02293	0.01885
Dealer Subsidy	0.00%	0.00%	0.00%	0.00%

0% Program with Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	0.00%	0.00%	0.00%	0.00%
Payment Factor	0.04167	0.02778	0.02083	0.01667
Dealer Subsidy	4.30%	6.76%	9.06%	11.45%

1% Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	3.31%	3.97%	4.27%	4.53%
Payment Factor	0.04312	0.02951	0.02270	0.01866
Dealer Subsidy	1.00%	1.00%	1.00%	1.00%

Rates shown above are based on 360 day year, normal amortization, monthly compounding.

Payments Due: monthly, in arrears.

Sakai America Program Terms

Eligible Units: All machines purchased by dealer directly from Sakai that have never been sold retail

Maximum subsidy limited to 120% of dealer invoice

The program is subject to change and will be reviewed and updated each month.

Midland Equipment Finance Terms

All transactions subject to approval by Midland Equipment Finance

100% Financing Available for Qualified Customers, minimum \$20,000 amount to finance required.

Application only up to \$500,000

See next page for Sales Representative Contact Information

Midland Equipment Finance
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