



Sakai America Retail Finance Program

May 1 - 31, 2022



No Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	4.65%	5.05%	5.25%	5.40%
Payment Factor	0.04372	0.02999	0.02314	0.01906
Dealer Subsidy	0.00%	0.00%	0.00%	0.00%

With 2% Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	2.67%	3.69%	4.21%	4.56%
Payment Factor	0.04283	0.02939	0.02267	0.01867
Dealer Subsidy	2.00%	2.00%	2.00%	2.00%

With 1% Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	3.66%	4.37%	4.73%	4.98%
Payment Factor	0.04328	0.02969	0.02291	0.01886
Dealer Subsidy	1.00%	1.00%	1.00%	1.00%

Rates shown above are based on 360 day year, normal amortization, monthly compounding.

Payments Due: monthly, in arrears.

Sakai America Program Terms

Eligible Units: All machines purchased by dealer directly from Sakai that have never been sold retail

Maximum subsidy limited to 120% of dealer invoice

The program is subject to change and will be reviewed and updated each month.

Midland Equipment Finance Terms

All transactions subject to approval by Midland Equipment Finance

100% Financing Available for Qualified Customers, minimum \$20,000 amount to finance required.

Application only up to \$500,000

See next page for Sales Representative Contact Information

Midland Equipment Finance
1801 Park 270 Drive, Suite 200, St. Louis, MO 63146
www.midlandsb.com/equipment-financing