



March 1 - 31, 2023



No Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	7.39%	7.45%	7.30%	7.40%
Payment Factor	0.04495	0.03108	0.02409	0.01999
Dealer Subsidy	0.00%	0.00%	0.00%	0.00%

With 2% Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	5.38%	6.07%	6.25%	6.54%
Payment Factor	0.04404	0.03045	0.02360	0.01958
Dealer Subsidy	2.00%	2.00%	2.00%	2.00%

With 1% Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	6.39%	6.76%	6.77%	6.97%
Payment Factor	0.04450	0.03077	0.02384	0.01979
Dealer Subsidy	1.00%	1.00%	1.00%	1.00%

Rates shown above are based on 360 day year, normal amortization, monthly compounding.

Payments Due: monthly, in arrears.

Sakai America Program Terms

Eligible Units: All machines purchased by dealer directly from Sakai that have never been sold retail

Maximum subsidy limited to 120% of dealer invoice

The program is subject to change and will be reviewed and updated each month.

Midland Equipment Finance Terms

All transactions subject to approval by Midland Equipment Finance

100% Financing Available for Qualified Customers, minimum \$50,000 amount to finance required.

Application only up to \$500,000

See next page for Sales Representative Contact Information

Midland Equipment Finance
 1801 Park 270 Drive, Suite 200, St. Louis, MO 63146
www.midlandsb.com/equipment-financing