



April 1 - 30, 2023



No Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	7.25%	7.20%	7.15%	7.18%
Payment Factor	0.04489	0.03097	0.02402	0.01988
Dealer Subsidy	0.00%	0.00%	0.00%	0.00%

With 2% Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	5.24%	5.82%	6.10%	6.32%
Payment Factor	0.04398	0.03034	0.02353	0.01948
Dealer Subsidy	2.00%	2.00%	2.00%	2.00%

With 1% Dealer Participation				
Terms (In Months)	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
Customer Rate	6.25%	6.51%	6.63%	6.75%
Payment Factor	0.04443	0.03066	0.02377	0.01968
Dealer Subsidy	1.00%	1.00%	1.00%	1.00%

Rates shown above are based on 360 day year, normal amortization, monthly compounding.

Payments Due: monthly, in arrears.

**Sakai America Program Terms**

Eligible Units: All machines purchased by dealer directly from Sakai that have never been sold retail  
 Maximum subsidy limited to 120% of dealer invoice  
 The program is subject to change and will be reviewed and updated each month.

**Midland Equipment Finance Terms**

All transactions subject to approval by Midland Equipment Finance  
 100% Financing Available for Qualified Customers, minimum \$50,000 amount to finance required.  
 Application only up to \$500,000

See next page for Sales Representative Contact Information

Midland Equipment Finance  
 1801 Park 270 Drive, Suite 200, St. Louis, MO 63146  
[www.midlandsb.com/equipment-financing](http://www.midlandsb.com/equipment-financing)