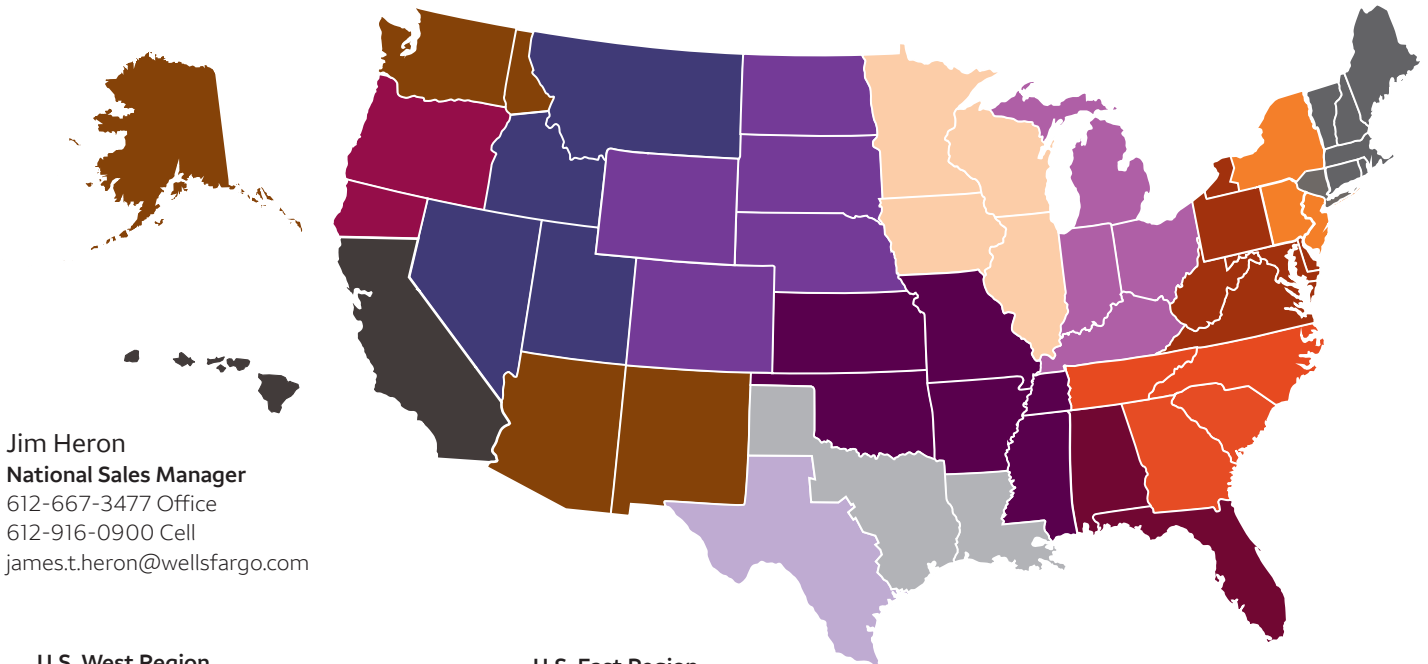


Construction Group coverage map



Jim Heron
National Sales Manager
612-667-3477 Office
612-916-0900 Cell
james.t.heron@wellsfargo.com

U.S. West Region

Luke Smith, Sales Manager
203-291-9183
luke.r.smith@wellsfargo.com

Washington, Alaska, Northern Idaho, Arizona, New Mexico

CJ Markey
206-849-7937
clyde.j.markey@wellsfargo.com

Oregon, Northern California

Ryan Murphy
503-887-5986
ryan.e.murphy@wellsfargo.com

Central California, Hawaii, Southern California

Perry Tempel
619-871-3221
perry.tempel@wellsfargo.com

Montana, Utah, Nevada, Southern Idaho

Rocky Price
435-760-7092
rocky.price@wellsfargo.com

North Texas, Louisiana

Nick Webb
713-882-7727
nicholas.b.webb@wellsfargo.com

Western Texas

Jim Shewmaker
210-240-6774
james.b.shewmaker@wellsfargo.com

Oklahoma, Kansas, Arkansas, Missouri, Mississippi, West Tennessee

Gus Martinez Jr.
307-277-4454
gustavo.martinezjr@wellsfargo.com

Colorado, Nebraska, Wyoming, North Dakota, South Dakota

Chris Benitez
719-591-7239
christopher.b.benitez@wellsfargo.com

U.S. East Region

Mark Riley, Sales Manager
804-661-3958
mark.r.riley@wellsfargo.com

Indiana, Ohio, Michigan, Kentucky

Fred Sugg
317-435-0504
frederick.c.sugg@wellsfargo.com

Georgia, East Tennessee, South Carolina, North Carolina

Jonathan Loyless
770-605-9001
jonathan.w.loyless@wellsfargo.com

New Jersey, Central Upstate New York, Eastern Pennsylvania

Todd Yazujian
732-319-4576
todd.d.yazujian@wellsfargo.com

New England, Connecticut, Metro New York, Long Island, Albany

Michael Hawkins
203-731-9034
michael.hawkins2@wellsfargo.com

West Virginia, Maryland, Virginia, Western Pennsylvania, Western New York, Delaware

Doug Snee
724-998-5941
douglas.e.snee@wellsfargo.com

Florida, Alabama

Scott Stinnett
813-758-9764
scott.stinnett@wellsfargo.com

Minnesota, Illinois, Iowa and Wisconsin

Steve Nenn
630-730-7055
Steven.s.nenn@wellsfargo.com

Business Development Officer (BDO)

Large ticket BDO — Western U.S.

Scott Cleland
949-251-4108
scott.cleland@wellsfargo.com

Large ticket BDO — Eastern U.S.

Kevin Kresinski
412-337-0892
kevin.kresinski@wellsfargo.com