



Retail Finance Rates for Sakai Equipment

Wells Fargo Equipment Finance | Construction Group
2700 South Price Road (3rd Floor), Chandler, AZ 85286

Effective through January 2025
Please email applications to equipment.finance@wellsfargo.com or fax applications to 1-877-248-6955
For Questions Please Call: 877-248-7007

Full Payout, New Sakai Equipment Rates
No Dealer Participation Required, 0 Advance Payments

Term - Months		24	36	48	60
Customer Rate		6.60%	6.88%	7.02%	7.13%
Payment Factor		0.04459	0.03082	0.02396	0.01986
Dealer Subsidy		0.00%	0.00%	0.00%	0.00%

Full Payout, New Sakai Equipment Rates (0% Program)
Dealer Participation Required & Varies Based on Term, 0 Advance Payments

Term - Months		24	36	48	60
Customer Rate		0.00%	0.00%	0.00%	0.00%
Payment Factor		0.04167	0.02778	0.02083	0.01667
Dealer Subsidy		6.49%	9.78%	12.90%	15.92%

Full Payout, New Sakai Equipment Rates
1% Dealer Participation Required, 0 Advance Payments

Term - Months		24	36	48	60
Customer Rate		5.60%	6.20%	6.50%	6.70%
Payment Factor		0.04414	0.03051	0.02371	0.01966
Dealer Subsidy		1.00%	1.00%	1.00%	1.00%

Full Payout, New Sakai Equipment Rates
2% Dealer Participation Required, 0 Advance Payments

Term - Months		24	36	48	60
Customer Rate		4.59%	5.51%	5.97%	6.27%
Payment Factor		0.04369	0.03020	0.02347	0.01946
Dealer Subsidy		2.00%	2.00%	2.00%	2.00%

Full Payout, New Sakai Equipment Rates
3% Dealer Participation Required (unless noted differently), 0 Advance Payments

Term - Months		24	36	48	60
Customer Rate		3.58%	4.82%	5.44%	5.84%
Payment Factor		0.04324	0.02989	0.02323	0.01926
Dealer Subsidy		3.00%	3.00%	3.00%	3.00%

Other Financing Structures available (initial skips, seasonal skips, leases and other) please contact your Wells Fargo Rep for a Custom Quote
Program terms and rates are subject to change without notice and all subsidized rates & transactions are subject to the approval of Sakai.
Eligible Equipment- New Sakai Heavy Equipment never before retail sold.
Maximum subsidy limited to 120% of dealer invoice price

Please fax applications to 1-877-248-6955 or Email equipment.finance@wellsfargo.com

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